

Administrative Offices 58 Old North Road Worthington, MA 01098 413-238-5511 www.hchcweb.org

## BOARD MEETING JUNE 13, 2017 UNION STATION GRAND BALLROOM 6:00 PM

## AGENDA

- 1. Call to Order
- 2. Approval of the May 25, 2017 Meeting Minutes
- 3. Introductions by Board and potential new Board member, Matt Bannister
- 4. Chief Executive Officer / Senior Manager Reports
- 5. Committee Reports (as needed)
  - Executive Committee
  - Recruiting, Orientation, and Nominating (RON)
  - Corporate Compliance
  - Facilities
  - Personnel
  - Quality Improvement
  - Expansion
  - Strategic Planning
- 6. Old Business
- 7. New Business
  - New Board Member Discussion and Vote
- 8. Adjourn

## HCHC BOD MEETING MINUTES Location: Worthington Health Center, Worthington, MA Date/Time: 5/25/17 5:30pm

**BOD MEMBERS PRESENT:** John Follet, President; Nancy Brenner, Vice President; Lee Manchester; Tim Walter; Cheryl Hopson; Katherine Jensen; Alan Gaitenby **ABSENT:** Wendy Lane Wright, Clerk; Wendy Long

STAFF PRESENT: Eliza Lake, HCHC CEO; Frank Mertes, HCHC CFO; Michael Purdy, HCHC CCCSO

Agenda Item	Summary of Discussion	Decision/Next Steps	Person Responsible/ Due Date
Meeting Open at 5:30pm			
Approval of April 27, 2017 meeting minutes	Eliza Lake suggested edits on financial performance report section, to delete the phrase ", but was better than first quarter of 2016," and edited the discussion of the HRSA conditions to say "the question of how HCHC is meeting the requirement for the sliding fee discount program. It was understood that we needed at least one formal written agreement, but the question has been whether all agreements need to meet the requirement." Nancy Brenner moved to accept minutes with Eliza's edits, Tim Walter seconded. With no further discussion, the April 27, 2017 minutes were approved.	None	
Finance Committee Report	April's finances were weaker than hoped; Frank Mertes explained that some of the loss is a bad debt expense that is an accounting presentation now and doesn't reflect actual losses; Eliza Lake suggested that we budgeted a loss in April, and we beat that budget. Aside from Medical, everyone else did better than previous quarter, and the consensus is that it's a productivity issue in medical that explains bulk of	None	

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	the short-fall. May is projected to be		
	better for medical revenue, due in		
	part to increased capacity for that		
	period as a result of fewer vacations.		
	Nancy Brenner moved to accept		
	Finance Committee Report and Lee		
	Manchester seconded, motion		
	passed.		
CEO Report	MassHealth Rate Changes/ACO: Eliza		
	presented the proposed changes to		
	MassHealth rates that would offset	None	
	losses to those CHCs who rely upon	None	
	304B pharmacy revenue. MassHealth		
	has determined that the state is		
	losing \$20 million a year by allowing		
	MCO enrollees to participate in the		
	340B program, and will be		
	discontinuing their participation.		
	Instead, MassHealth will invest \$20		
	million in a 15% increase in rates for		
	CHCs, and those CHCs that will lose		
	340B revenue will get supplemental		
	payments for the next five years.		
	Nancy Brenner asks what is our		
	exposure, Eliza Lake says we have		
	600 MCO scripts a year in 340B, and		
	at that rate, we could lose ~\$7000 a		
	year once you account for the		
	increased revenue from the rate		
	increase. It is unclear whether we		
	would get a supplemental payment.		
	In addition, with our shift to the C3		
	ACO, we will no longer have any MCO		
	patients, which could mean that we		
	do not lose any 340B revenue at all.		
	The Board discussed how Amherst		
	should only improve this situation –		
	we will have a significant number of		
	additional MassHealth patients, who		
	will all be in the PCC plan, so the		
	increased rates will be in effect for all		
	of them. Frank Mertes suggests that		
	this makes our Amherst efforts a little		
	more viable as we'll be getting a		
	better rate for them. Eliza suggests		
	that we may have to revisit this when		
	Amherst comes on line.		

Health Electronic Records: Frank	
Mertes reported that the timelines	
for switching our EHR from CDH has	
changed, and in fact we cannot	
transition until after 1/31/18. This	
will give us more time to transition to	
the cloud, and will not mean we are	
doing so while we are also	
implementing the ACO. CDH will no	
longer be our ECW support by no	
later than July 2018. The money we	
have to spend can be spent next year	
too, helping the budget. SIDENOTE:	
Eliza Lake says that the most recent	
ransomware attack didn't hit us	
because we think we were up to	
snuff in terms of security and	
patches. Frank Mertes indicates that	
we're going to be more systematic	
about staff training on this – i.e.,	
upgrading security and not opening	
suspicious emails.	
Staffing: Eliza Lake and Michael Purdy	
went over the staffing searches in	
medical, dental, behavioral – seems	
optimistic on all fronts though facing	
pressure to have more MD coverage	
in Huntington soon.	
Cultural Sensitivities: Eliza Lake	
discussed issues that have arisen in	
Huntington with clients that express	
political or other viewpoints (writ	
large) that make our staff	
uncomfortable. Management is	
exploring training and other actions	
that address both the comfort of staff	
treating these patients and new	
patients who may be from diverse	
ethnic and racial groups. The Board	
provided input into how to address	
these issues, and be kept up-to-date	
on the training and processes.	
Amherst Expansion: The Board	
discussed the ground-breaking	
ceremony and received an update on	
the budget for the construction	
project. There has been an budget	
increase due to electrical	

	complications discovered by contractor during demolition, still to be determined how much or who (i.e. HCHC or Amherst) is responsible for paying for this.		
Executive Committee Report	John Follet: The BOD still short a treasurer, our prospective new board member Matt Banister is not likely a candidate for that role, but we're still hopeful for his possible board membership.	None	
Recruiting, Orientation & Nomination	Tim Walter: There are a couple of possible/interested candidates for board membership – one is a paralegal, Tim Walter suggests a RON meeting – potentially to meet our prospective board member(s) but for strategizing as well. Katherine Jensen reports that she has a possible candidate as well and is continuing solicitation.	Ask Janet Laroche to send out a Doodle poll for a meeting	
Facilities Report	Alan Gaitenby: No meeting.	None	
Personnel Report	John Follet: Employee Handbook revisions are on-going – nothing major otherwise. Eliza Lake reports that the ongoing personnel legal issue is going to be "let lay" as we feel secure in our position.	None	

Quality Improvement	Cheryl Hopson reported that the Dental Department's efforts to track children who are classified as "at risk" classification is problematic, but they are making progress. Eliza Lake says that the new patient satisfaction survey, which is more compliant with NCQA requirements, was distributed through Survey Monkey and received a much more robust response. The data will be very useful for comparative purposes (since we will have both state and federal baselines). The QI Committee reviewed the QI Plan procedures and made some minor tweaks, but the policy itself for BOD purposes hasn't changed. Discussion of an example of a QI challenge where a dental patient was refused stronger pain killers and	None	
	went across to medical to receive it.		
Expansion Report	Nancy Brenner: There was no meeting but, we had the Amherst groundbreaking; Nancy Brenner and Eliza Lake both spoke at the event.	None	
Strategic Planning Report	Eliza Lake, Frank Mertes, and Michael Purdy are meeting in June to come up w/an action plan from the strategic plan as drafted. This action plan will work off of the Strategic Goals and Objectives outlined in the Strategic Plan, but will create measurable short-term goals. Many of these are already contained in the CEO report template, but the Action Plan will contain more detail for management purposes.		
Committee Reports	After the Comm. Reports had been made and discussed, Tim Walter moves to accept, Nancy Brenner seconds, motion passed.		

Old Business	None		
New Business	Policy review presented by John	The Following policies	
	Follett and Eliza Lake: (1) Quality	were approved:	
	improvement program – no changes	Quality	
	were needed. A motion was made	Improvement Plan & Policy	
	by Nancy Brenner to approve the	Credentialing &	
	Quality Improvement Plan and	Privileging Policy	
	Policy. Without further discussion,	Annex	
	the motion was seconded by Tim	Lab Results	
	Walter and approved.	Tracking Policy	
	(2) Credentialing and privileging – no	Coordinating Care	
	changes just compliance – Tim Walter moves to accept, Cheryl	Transitions Policy	
	Hopson seconds, motion passed		
	(3) Lab results tracking policy – Lee	Medical Policies	
	Manchester moves to accept, Tim	approved:	
	seconds, motion passed.	Baystate Reference     Lab Work Flow	
	(4) Coordinating care transitions	policy	
	policy – Nancy Brenner moves to	<ul> <li>Documenting</li> </ul>	
	accept, Lee Manchester seconds,	Telephone/Web	
	motion passed.	Clinical Advice	
	(5) Medical policies (there are	policy	
	several) – no changes – Tim Walter	Department of	
	moves to accept, Nancy Brenner	Transportation (DOT) Physicals	
	seconds, motion passed.	policy	
		Employee Exposure	
		to Blood or Other	
	The credentialing checklist for the	Potentially	
	following new employee was brought	Infectious Material	
	to this meeting as being	External Medical	
	recommended for full credentialing	Records Request	
	by the Credentialing and Privileging	<ul><li>policy</li><li>Formation and</li></ul>	
	Committee: Nicole Makris, NP. With	Formation and     Training of Clinical	
	a short discussion of the employee,	Care Teams policy	
	Katherine Jensen moves to accept,	Hospital/ER Follow	
	Lee seconds, motion passed.	Up policy	
		Internal Paper	
		Chart Retrieval	
		Request policy	
		<ul> <li>Locking Clinical</li> </ul>	
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		<ul> <li>Notes policy</li> <li>Narcotic Prescription Policy</li> <li>Supervision of Nurse Practitioner policy</li> <li>Supervision of Medical Assistants policy</li> <li>Disposal of Outdated Controlled Substances or Prescription Medications policy</li> <li>Lab Result Tracking policy</li> <li>Coordinating Care Transitions policy</li> <li>Credentials were granted for Nicole Makris, NP.</li> </ul>	Bridget Rida to notify employee of the granted credentials
Adjourn	7.15 PM Next Meeting 6:00pm 6/13 prior to the annual meeting at Union Station in Northampton, MA.		